Portfolio

Edward Gould Senior creative

CONFIDENTIAL

Nice to meet you, I'm Edward. I am a passionate and strategic creative problem solver. Whether it's alone, or as part of a team, I help clients tell stories that are clear, original and fun.

Thanks for picking up my book, I hope you enjoy what you see. And when you're done, please get in touch, you'll find my contact details on the last page. I'd love to know what you think.

Key

 Ψ Award winner | \square Pitch winner

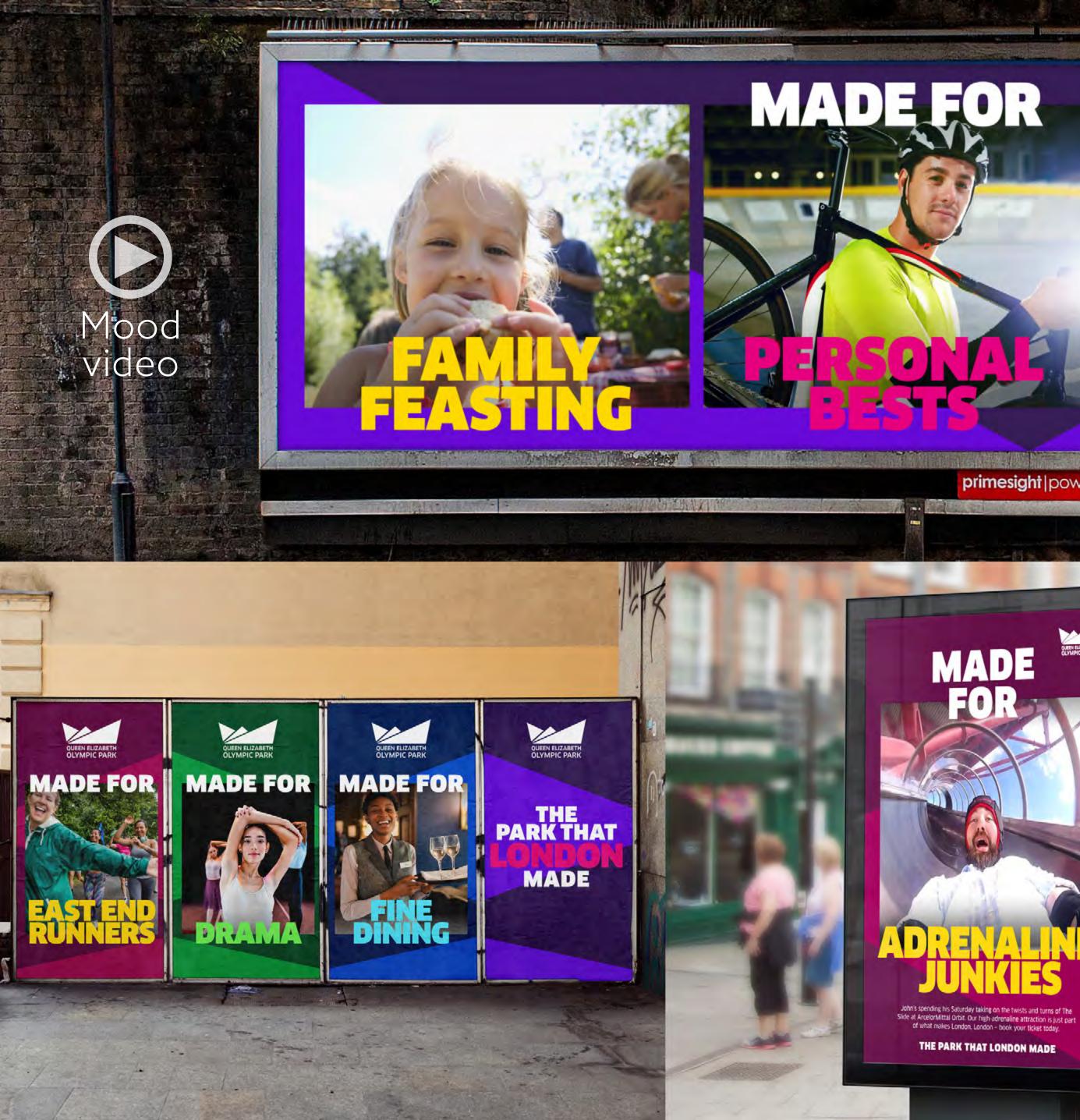
Helping secure London's legacy

Queen Elizabeth Olympic Park (QEOP), wanted to refresh its messaging. It wanted a single creative concept that could work across multiple interests (events and B2B, right down to local community). Unlike other parks, QEOP is unique because it has been made by London, for everyone, so we gave it *The park that London made*. An ownable and flexible platform that has the scope to tell stories at any level across any of QEOP's varied audiences. While this creative sadly didn't win the pitch for our agency, it made the final shortlist of three.

Art Direction | Concept Development







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STREE STREET

Ille A street

QUEEN ELIZABETH OLYMPIC PARK

148501

Eat, shop, live, work and play. You'll find the best of what makes London, London at Queen Elizabeth Olympic Park.

THE PARK THAT LONDON MADE

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primesight power

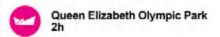
OLETH ELIZABETH



THE PARK THAT LONDON MADE





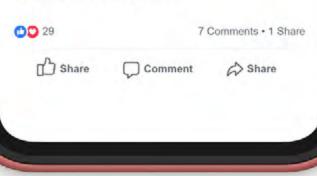


Six million hungry tummies and counting! Luca's been serving the growing number of Queen Elizabeth Olympic Park visitors since he set up shop in 2021. Explore our latest hospitality and retail opportunities – then make them yours.





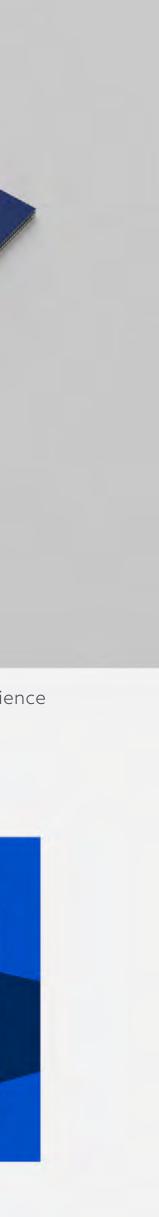
The park that London made



In-house publication B2B audience



Social carousel B2B audience



Getting results, 1000x faster

OXA have a unique proposition, a dataset backed up by an AI that can speed up you AV sensor testing by up to 1000x. In a super-competitive and growing sector, this can get your product to market faster, while maintaining the highest safety standards. So we gave OXA a bold, confident new voice and a striking visual style to match. And like OXA we got a little help from generative AI along the way.

Art Direction | Concept Development





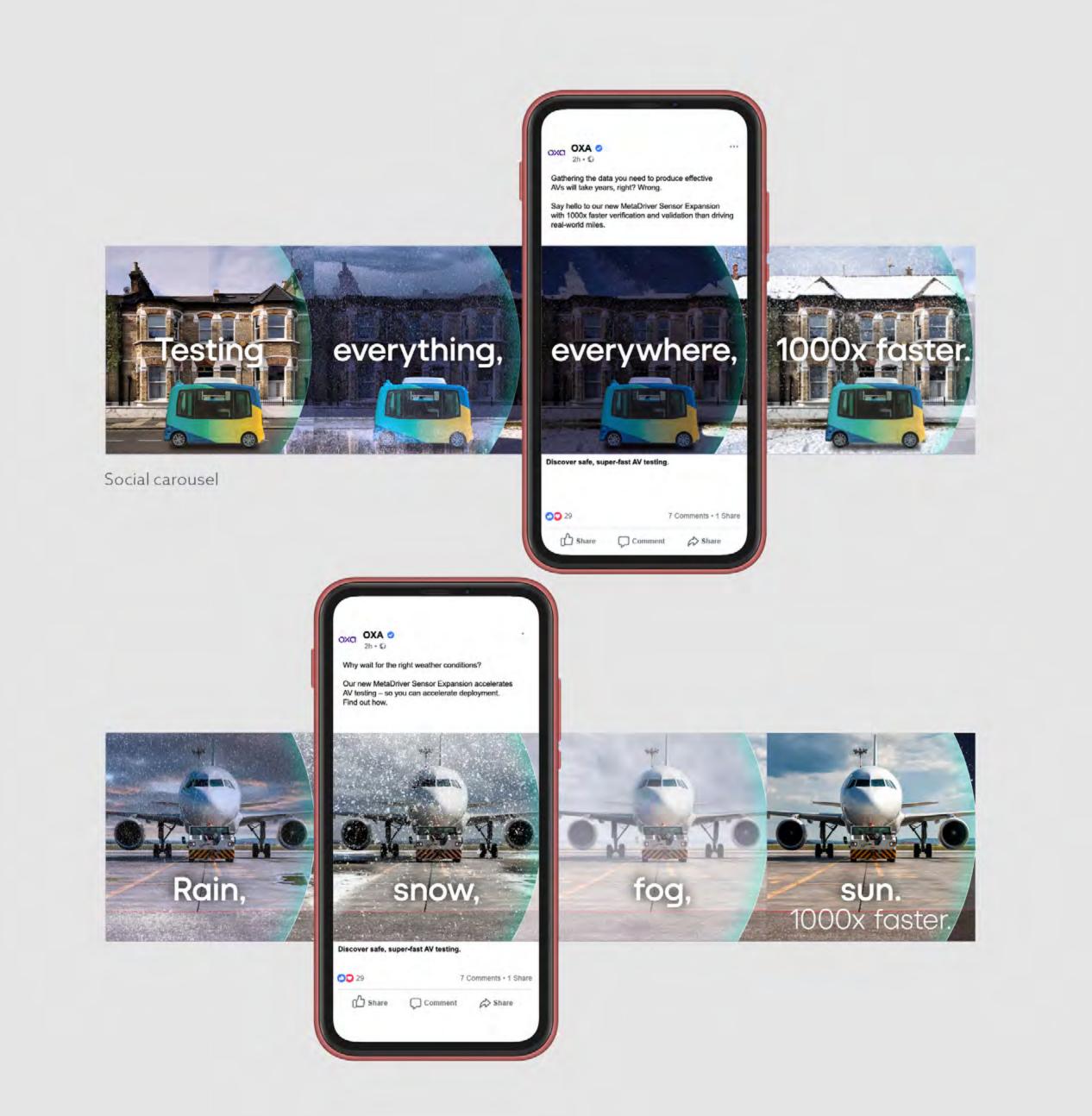


Come rain, shine, darkness or dust. 1000x faster.

OXC

Make the switch from real-world driving to simulated scenarios for 1000x faster AV testing. The new MetaDriver Sensor Expansion does the miles so you don't have to.

For safe, super-fast AV testing



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2



Test any condition, any time, anywhere. 1000x faster.

The new MetaDriver Sensor Expansion for faster, more cost-efficient autonomy testing. Speed up your testing process, safely, by modelling performance using virtual simulation. Why wait?

FRESHLY BAKED AGUETTES VAILABLE L DAY

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EXPRESS

For safe, super-fast AV testing

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£1PASTRY WITH ANY COFFEE*

oxa

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Making pensions news unmissable

The rules governing auto-enrolment are changing. The Pensions Regulator wanted a campaign that could talk to both Pensions Advisors and Employers, highlighting the upcoming changes. So we pitched *A change you can't ignore* a playful and direct campaign. Visually we leaned into the trend for faux OOH and dropped an oversized exclamation mark into unsuspecting work environments. This creative won the agency the pitch and is currently being rolled across the Pensions Regulator's different channels.

Art Direction | Concept Development 🗾









Automatic enrolment is changing in 2025

There's no way around it: a big change to automatic enrolment will affect every UK employer in 2025. If you don't share the new rules with your clients, they could face penalties for non-compliance.

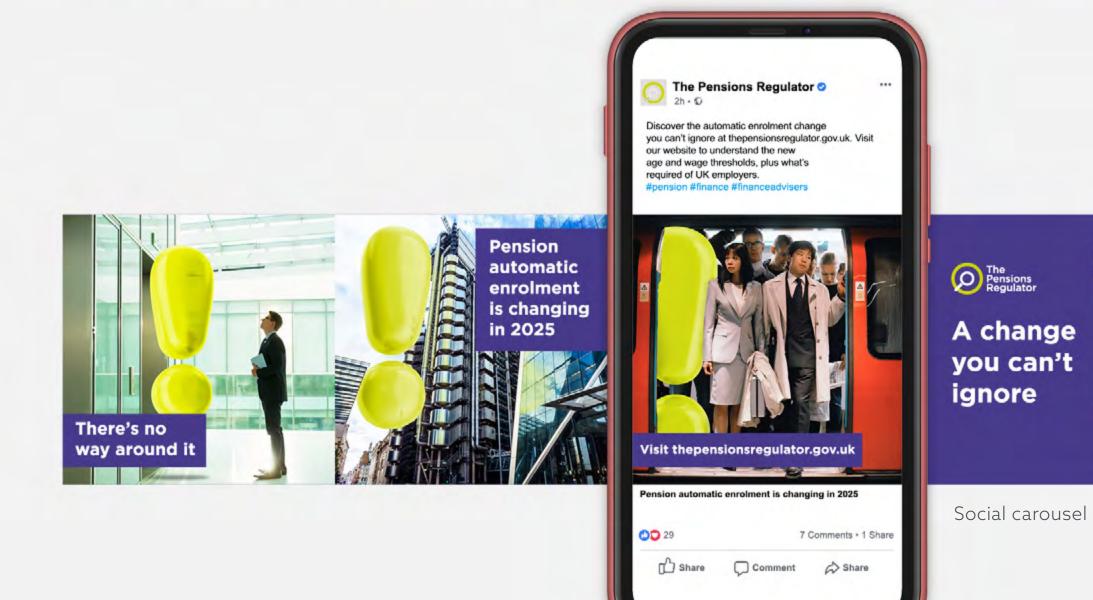
Find out everything you need to know at thepensionsregulator.gov.uk.

A change you can't ignore

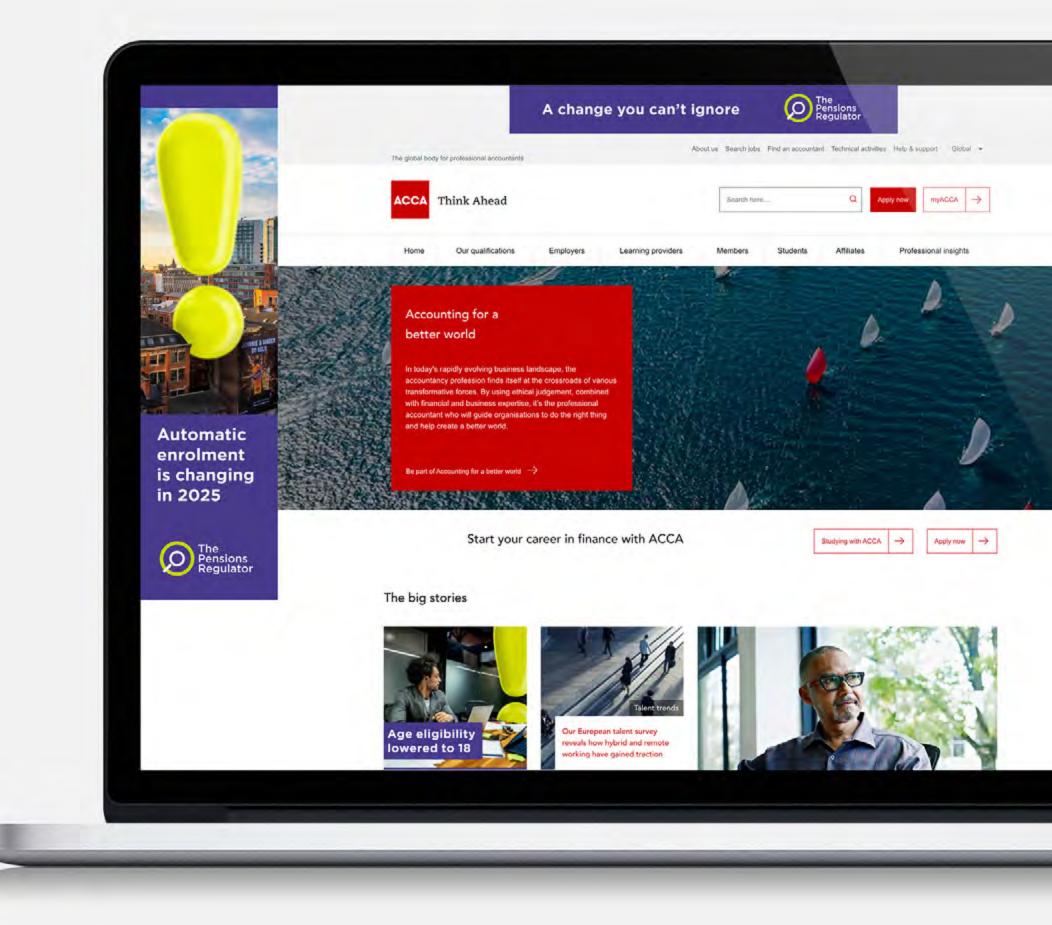
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Event stand



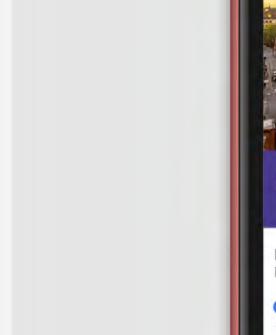


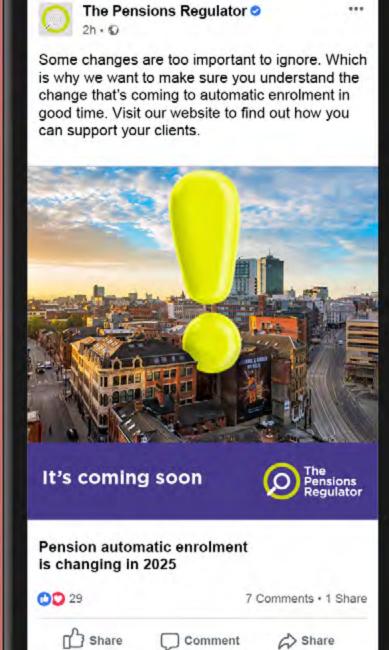


Homepage takeover



Pensions Regulator





Social ad

Making Psychiatry UK the first step

Psychiatry UK were on the eve of launching a new dementia diagnosis service and wanted a cross channel campaign that would raise awareness and drive referrals. We harnessed behavioural insights to create a campaign that was striking, while also being sympathetic and understanding. We used familiar scenarios and real questions to position Psychiatry UK as the first step on the path to finding answers and plotting the best course of action. This creative helped win the pitch for the agency.

Art Direction | Concept Development







When you can't ignore your concerns any more, we can quickly clear things up

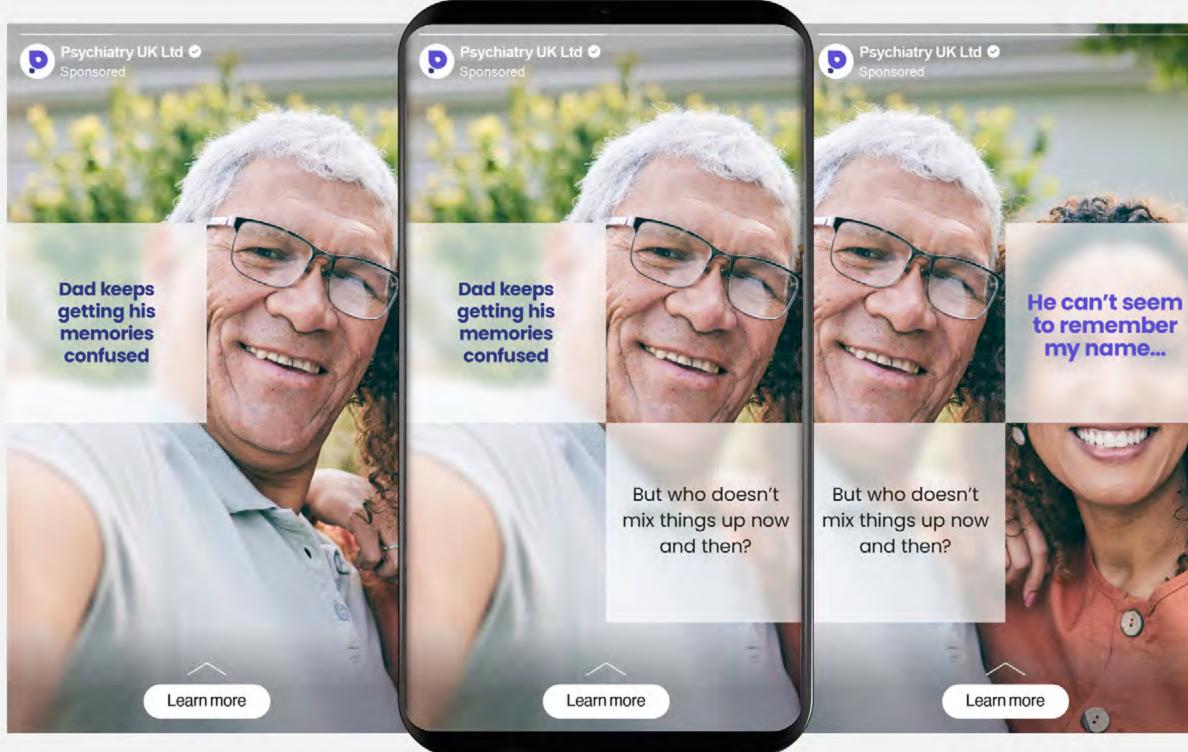
If you think a loved one is experiencing signs of dementia, it's easy to explain things away. But if you're concerned, a diagnosis can put you on track for support and treatment.

Speak to us at Psychiatry UK on 0330 124 1980 for speedy appointments and clear advice.



Press ad





Social story

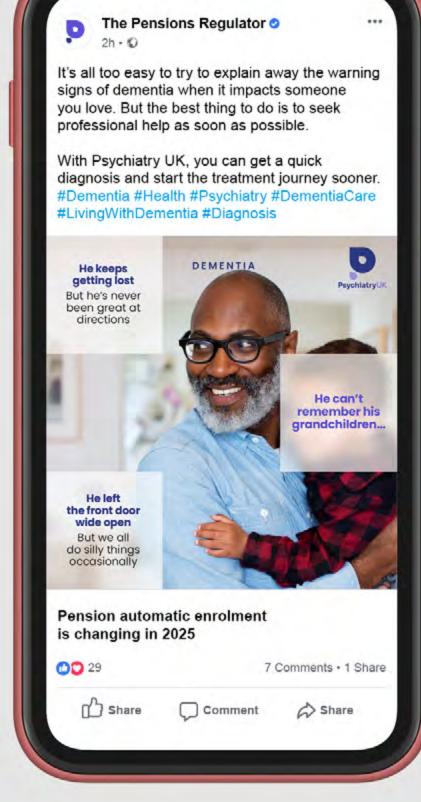


Psychiatry UK Ltd Ø

It's all too easy to try to explain away the warning signs of dementia when it impacts someone you love. But the best thing to do is to seek online professional help as soon as possible.

With Psychiatry UK, you can get a quick diagnosis and start the treatment journey sooner.

@PSYCHIATRY-UK.COM



Social ad

Saving HR from the Grumbles

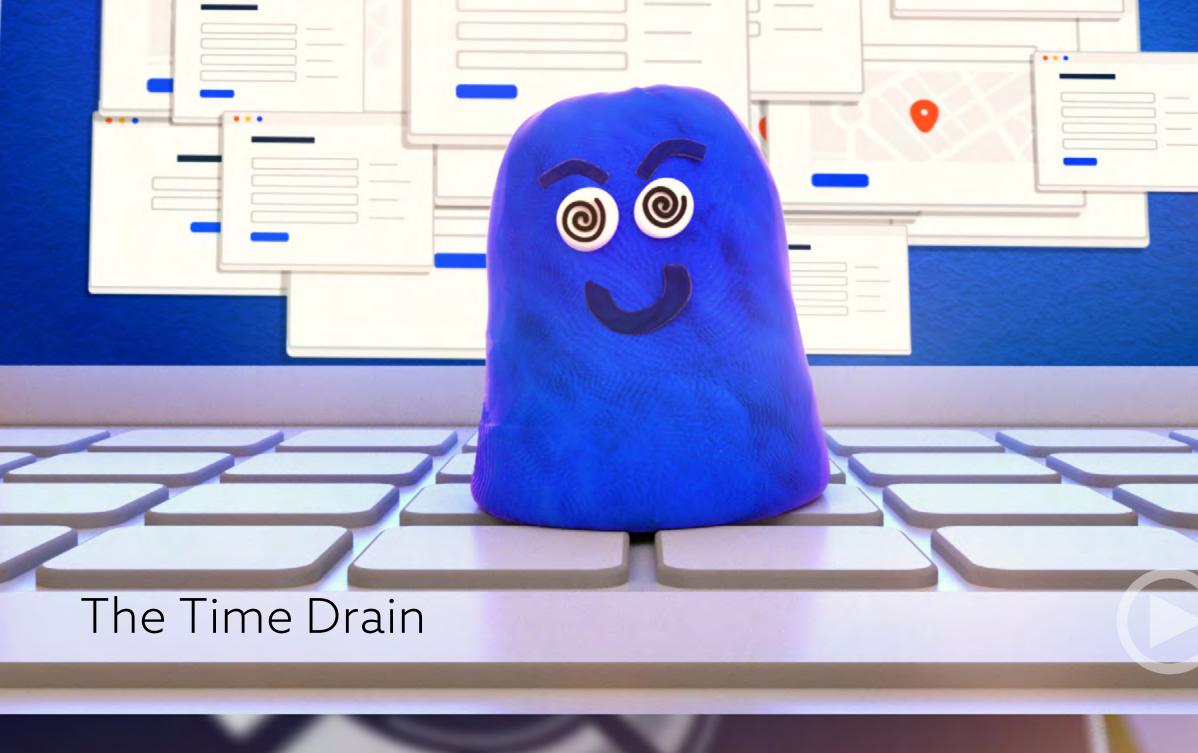
Talentsoft can revolutionise the way you do HR. But potential customers thought they were getting by just fine without it. So we decided to grab their attention by bringing everyday inefficiencies to life as the Grumbles; cheeky gremlins that thrive in outdated HR systems. The Grumbles beat target engagement rates and gave Talentsoft an exciting and quirky new way of talking online and at events. The campaign was also recognised with the 2022 Worldwide Partners B2B Impact Award.

Art Direction | Character Design | Concept Development | Storyboards 🖤 💶

cegid Talentsoft









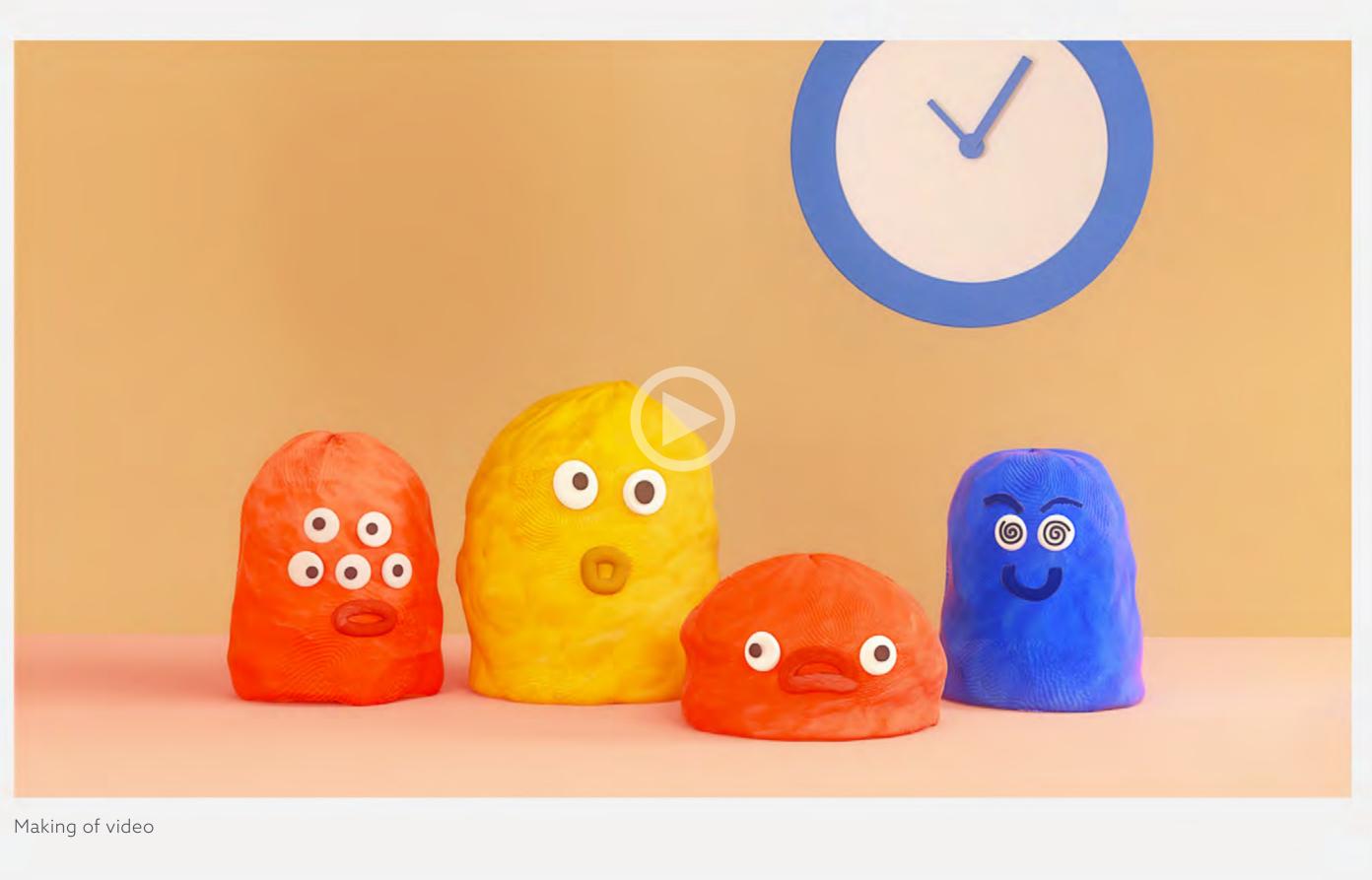


The Data Hoarder



The Confuser



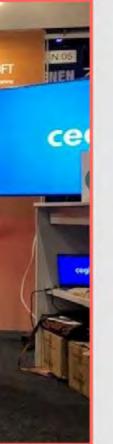








Social interactions



Making the complex simple with Fujitsu

Fujitsu wanted to refresh the look of its ServiceNow partnership, and asked us for a visual concept that would work globally. Together, Fujitsu expertise and ServiceNow software make the complex simple. So we reduced complex business processes into simple 3d shapes, created environments from these shapes, let our business professionals interact and play, and captured the results.

Art Direction | Set Design | Wardrobe















Helping Fujitsu talk about tech

Fujitsu make some pretty clever and powerful devices, but nobody was talking about them. Well, not many *people* anyway... The thing is, to the other tech out there Fujitsu devices were creating quite a stir. So we created a series of vox-pops to find out what the buzz was all about.

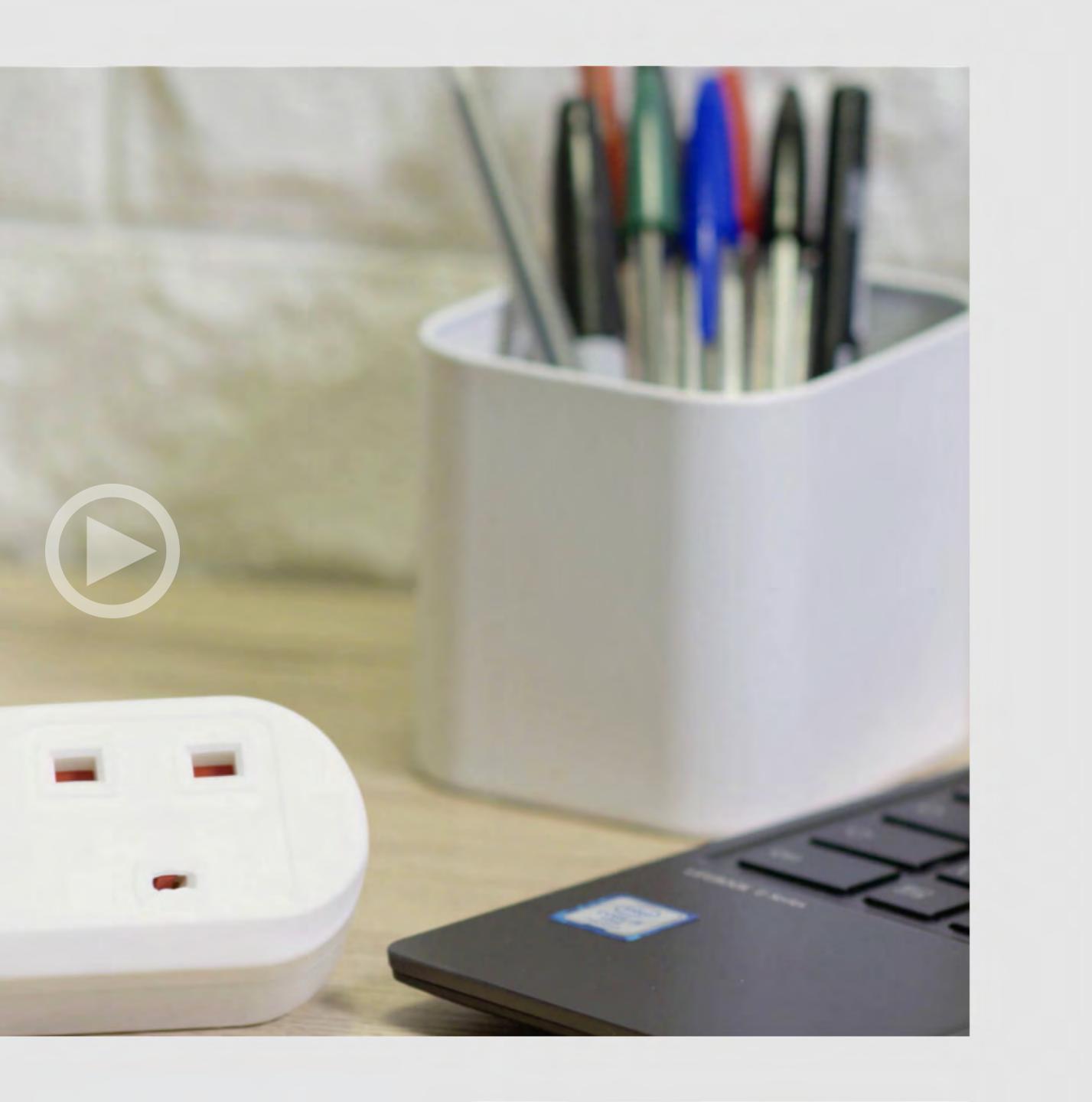
Our clients loved this campaign, it smashed performance expectations, landed the agency the 2020 Worldwide Partners B2B Impact Award, and was shortlisted for the Drum's Best Digital Campaign B2B. And almost as importantly, *we* had loads of fun making it.

Art Direction | Character Design | Concept Development | Storyboards $oldsymbol{\Psi}$





If tech could talk







Nathan Wheeler @nathan_w_17

Follow

"It's a shame Fujitsu doesn't do lightbulbs, eh Kevin?" Hear more from our opinionated double act here. okt.to/nFZkvM





David Weeks @davidweeks_uk

Follow

"The problem with Fujitsu devices? They make the rest of us look bad." If tech could talk, what would it say about Fujitsu computers? okt.to/DyuTkH



Social interactions



Giving chocolate giving a refresh

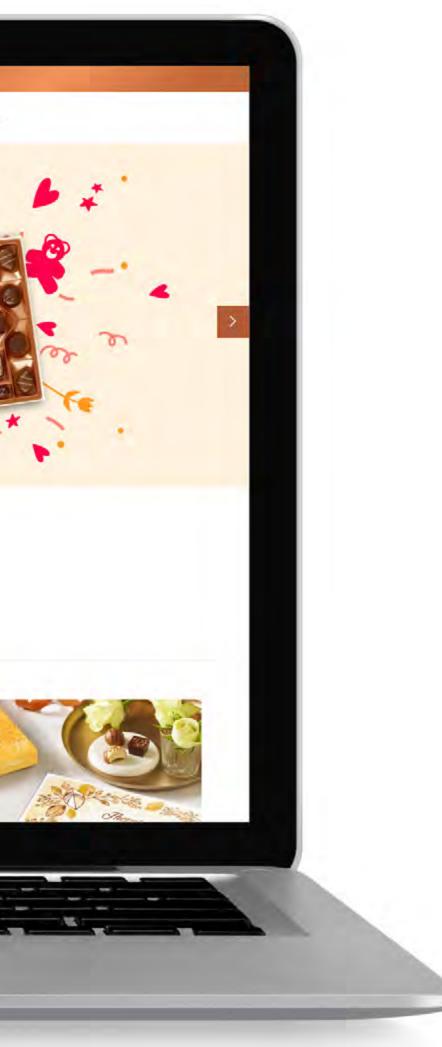
Thorntons came to us with a challenge—millennials and Gen Z aren't giving chocolates as gifts any more, they just aren't seen as cool. So we took a truth and turned it on its head. Thorntons aren't the old fashioned or boring option, they're timelessly thoughtful. There's a reason chocolates are the first idea that comes to mind when you need to find a gift. Sure they might be obvious, maybe even a little clichéd, but people love them, so why overcomplicate things.

Art Direction

Thorntons)

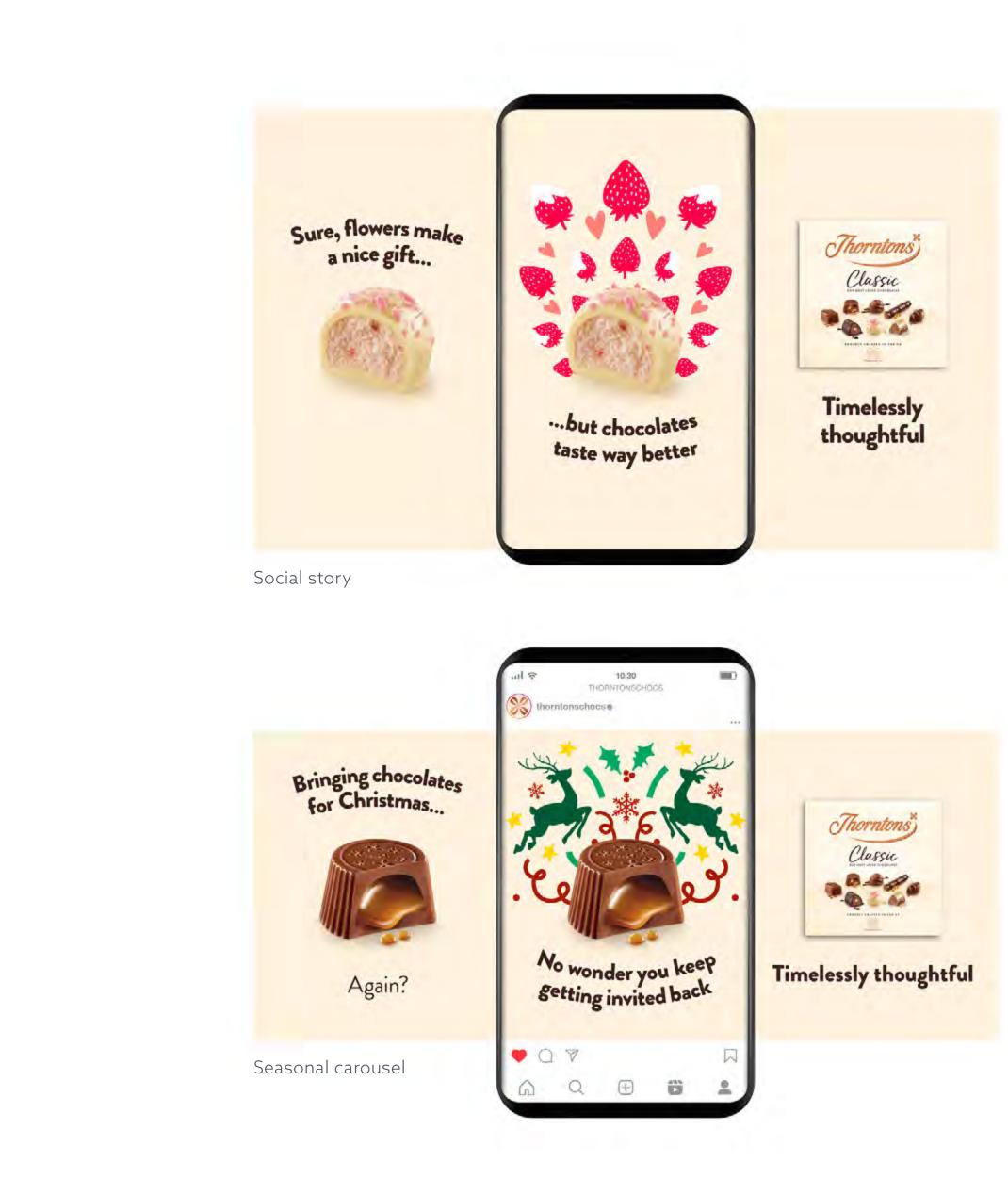


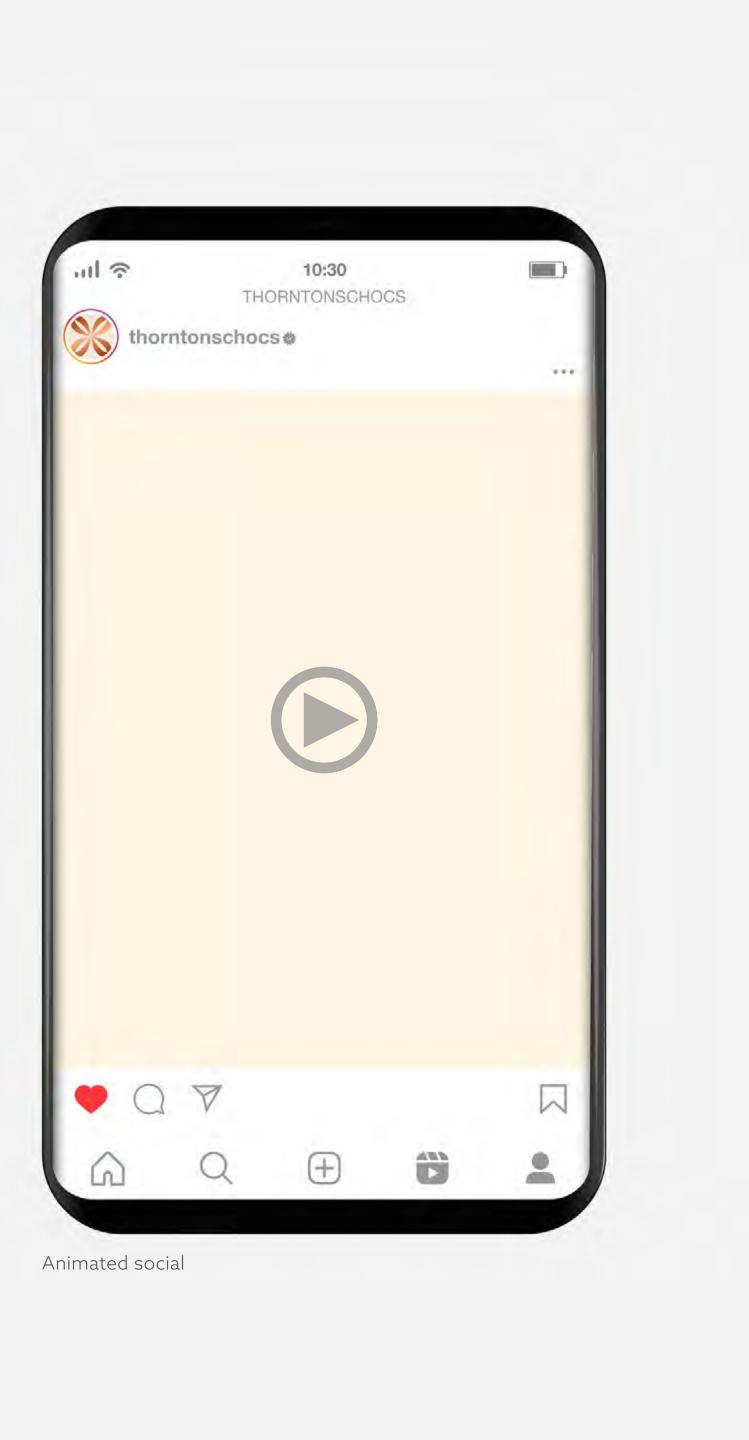
Free Standard delivery over £30. Use code: FREEDEL£30 Thorntons 20 Q Search Our Range Personalised Gifts Why Thorntons Be predictable this Mother's Day. ee Massi Remind your mum why you're her favourite with a timelessly thoughtful box of Thorntons chocolates. Buy now What are you looking for? Gift ideas Favourites Our brands





Static social





Giving IT teams space to breath

The Cisco Meraki Cloud takes running your network to the next level, with minimal downtime and no need for on-site IT. So we encapsulated the unparalleled sense of harmony, balance and control that Cisco Meraki's technology creates, by making up *Networkfulness* to describe the calm, empowered state of mind you get when your IT estate runs on the Meraki Cloud. By playing into the language of mindfulness, wellness and hygge, we gave Cisco Meraki a recognisable, ownable term that's instantly understood by the audience.

Art Direction | Concept Development

disco Meraki



disco Meraki

Ahhh. Total, blissful Networkfulness.

Networkfulness is that calm, focused state of mind which can only be achieved by creating perfect simplicity in your IT network. For some, the journey to Networkfulness is long and arduous... for others, it's as easy as plugging in The Meraki Cloud. Find out how our enlightening platform can help you manage, monitor, secure and scale your network from one, intuitive dashboard – so you can take care of tricky admin with ease, and get back to what's really important.

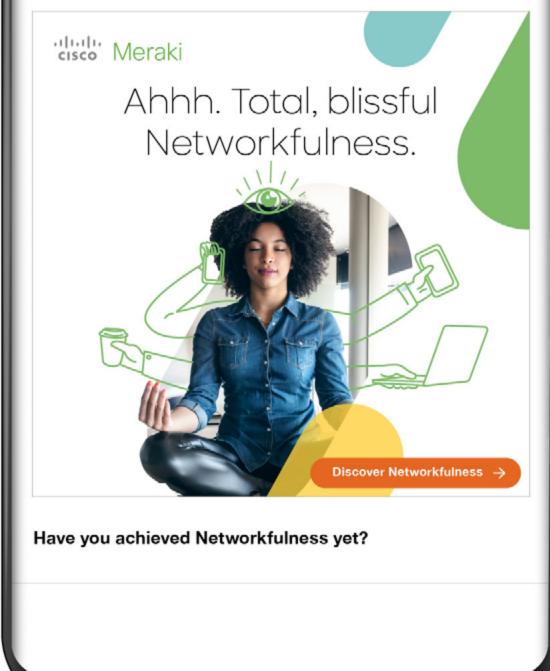
Have you achieved Networkfulness yet?





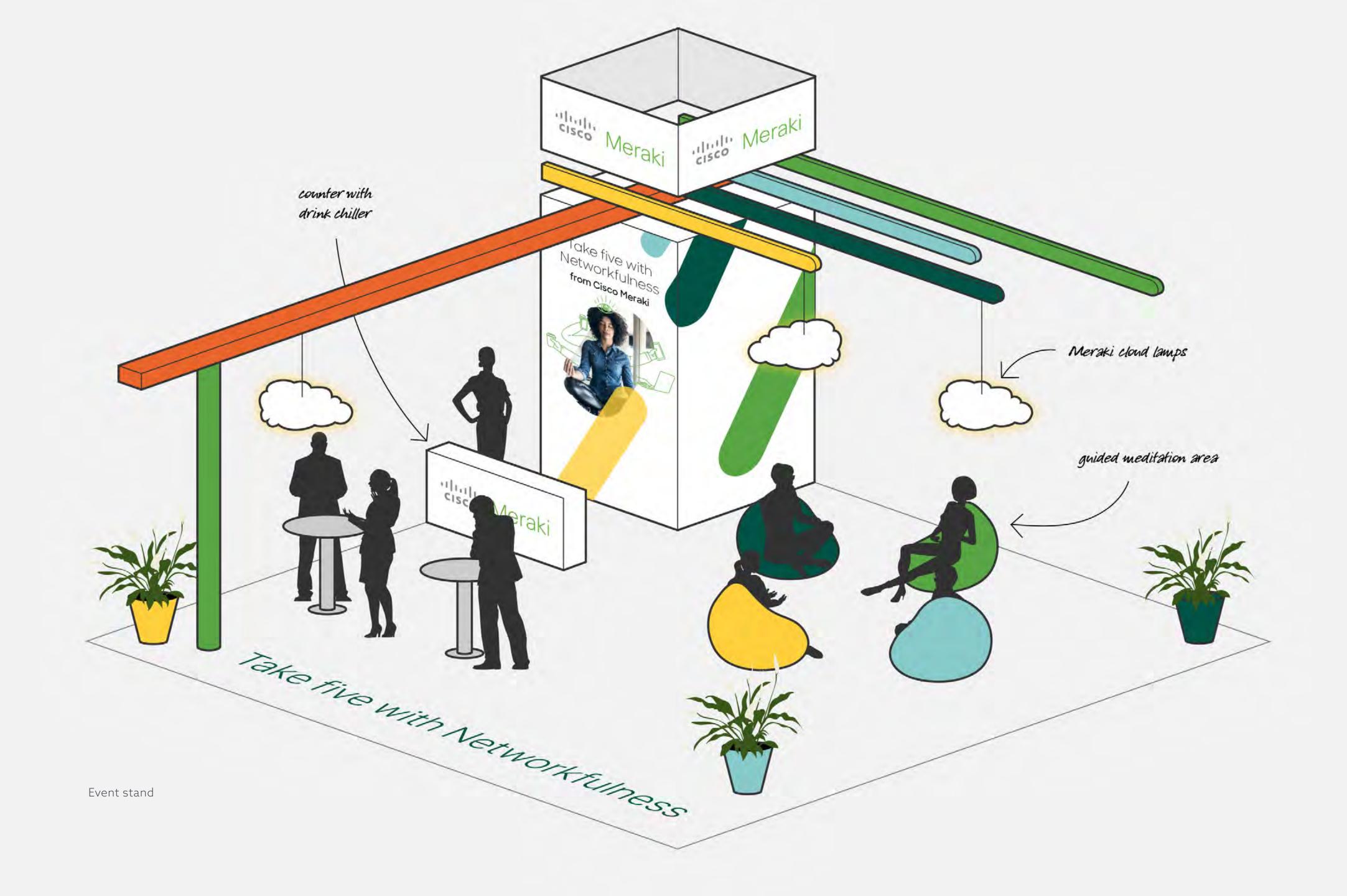
Cisco Meraki 40,864 followers

Networkfulness is that calm, focused state of mind which can only be achieved by creating perfect simplicity in your school IT network. Find out how Cisco Meraki can help you teach network admin a thing or two, while giving everyone a consistent education experience. #CloudNetworking #IT #CiscoMeraki



Static social





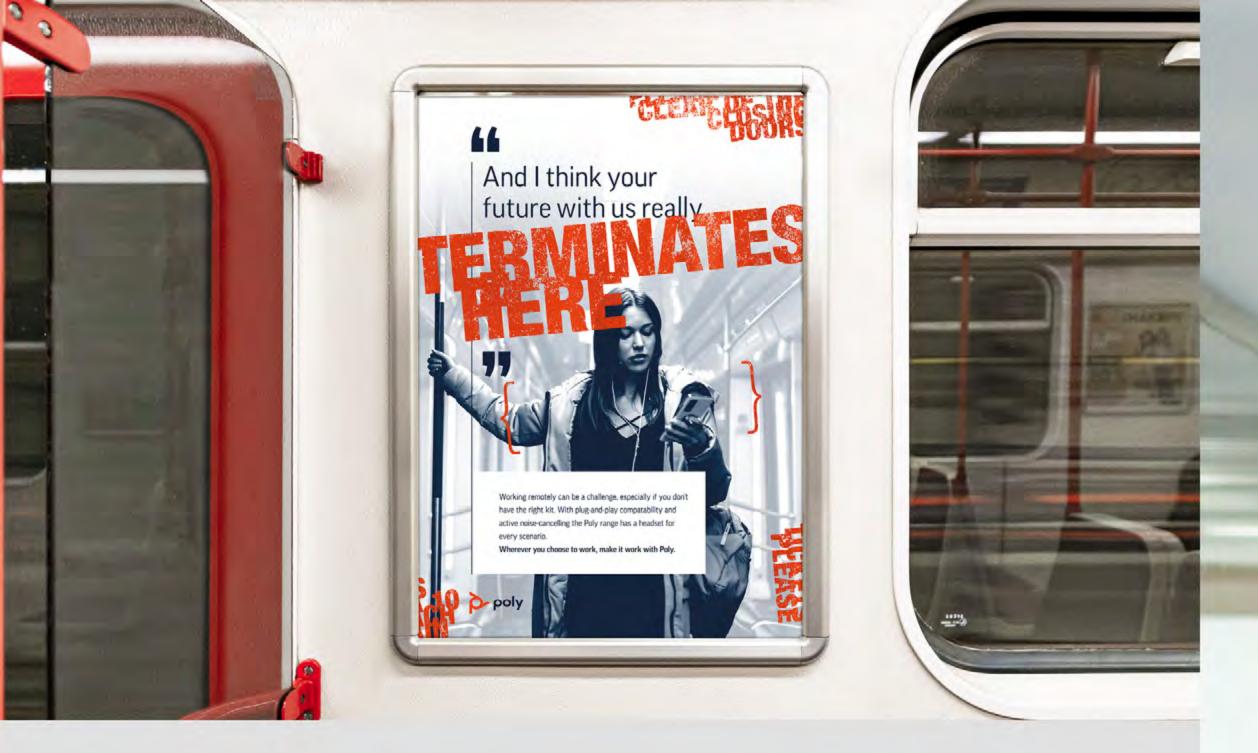
Clearing up remote working confusion

Poly wanted to show how their headsets could help improve employee wellbeing. So we dreamt up some nightmarish, but completely believable, scenarios to highlight the difference having the right headset makes to remote work.

Art Direction | Concept Development









Working remotely can be a challenge, especially if you don't have the right kit. With plug-and-play compatability and active noise-cancelling the Poly range has a headset for every scenario.

1111

Don't forget to tell the client we're

Wherever you choose to work, make it work with Poly.

poly

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Helping Brits stay ahead of the games

The FCO and UK Athletics wanted an identity for an awareness campaign helping Brits who were travelling to Rio for the 2016 games. So we created *Stay Ahead* of *the Games*. This fun and memorable campaign was shared across everything from posters, to social media, to flags and beach towels, and seen everywhere from twitter, to the Olympic village, to the top of Sugarloaf mountain.

Art Direction | Concept Development | Copywriting

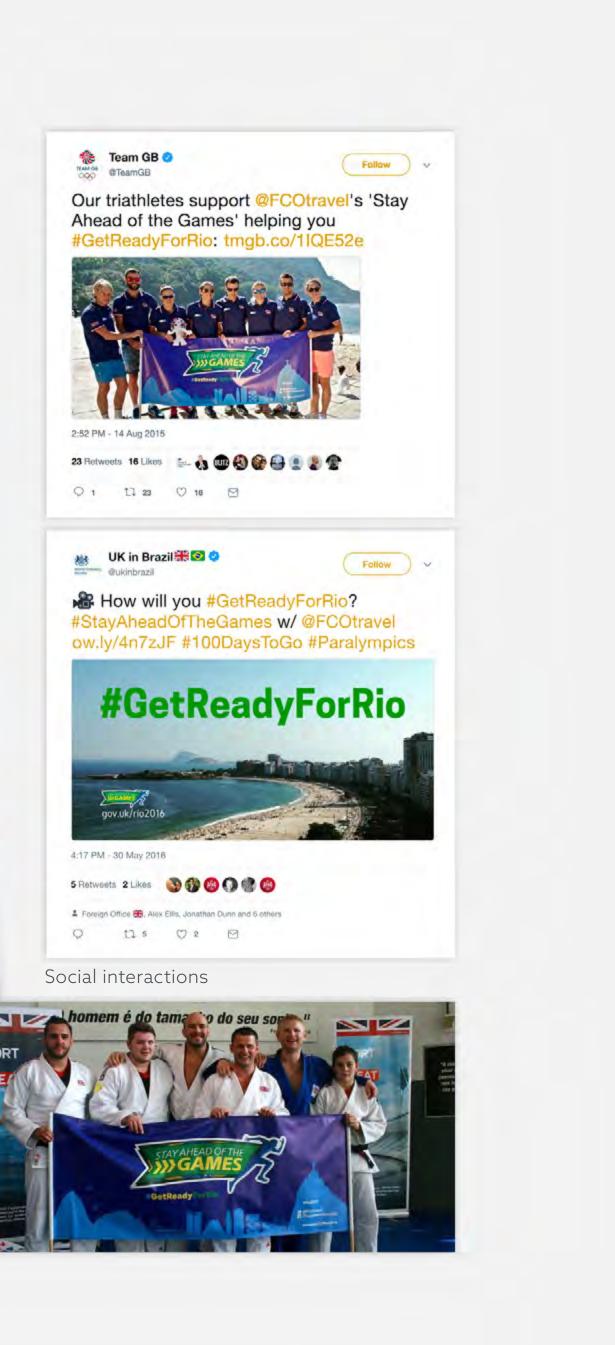


Foreign & Commonwealth Office





Countdown social post



Helping fans keep their eye on the ball

The FCO wanted a name and logo for an awareness campaign with the UKFA. We gave them *Be on the Ball,* a catchy identity that helped British football fans have a safe and memorable trip when supporting their team overseas. Originally created for Euro 2016 in France, the campaign proved so popular it was revived for Russia 2018 and Qatar 2022.

Art Direction | Concept Development | Copywriting



Foreign & Commonwealth Office





Kick off your travel plans at gov.uk/euro2016

FA WALES CARACTER GEAWales

Chris Coleman reminds fans to #BeOnTheBall with latest travel advice from @FCOtravel.



5:14 PM - 4 Jul 2016

FCO travel advice

Now the @England squad's out, it's time for the gaffer to move onto tactics! If you're heading to the #WorldCup ? in Russia next month, make sure your travel tactics are spot on. Find the travel advice you need here: gov.uk/guidance/be-on ... #TravelAware #BeOnTheBall @FA



4:30 PM - 16 May 2018

Social interactions

Social post

FIFA WORLD CUP 2018 **TRAVELLER TACTICS**



9 6 8 -7 GETTING AROUND ACCOMMODATION STAY UP TO DATE MATCH TICKETS

Only purchase tickets fr official suppliers. You will a Fan ID linked to your tick

10 BE RESPONSIBLE

11 IF THINGS GO WRONG In the event of an emergency, call 112. For consultar assistance, for example if your we your passport, call +7 495 956 7200

Follow v

Follow v



Serving up the remedy with Proofpoint

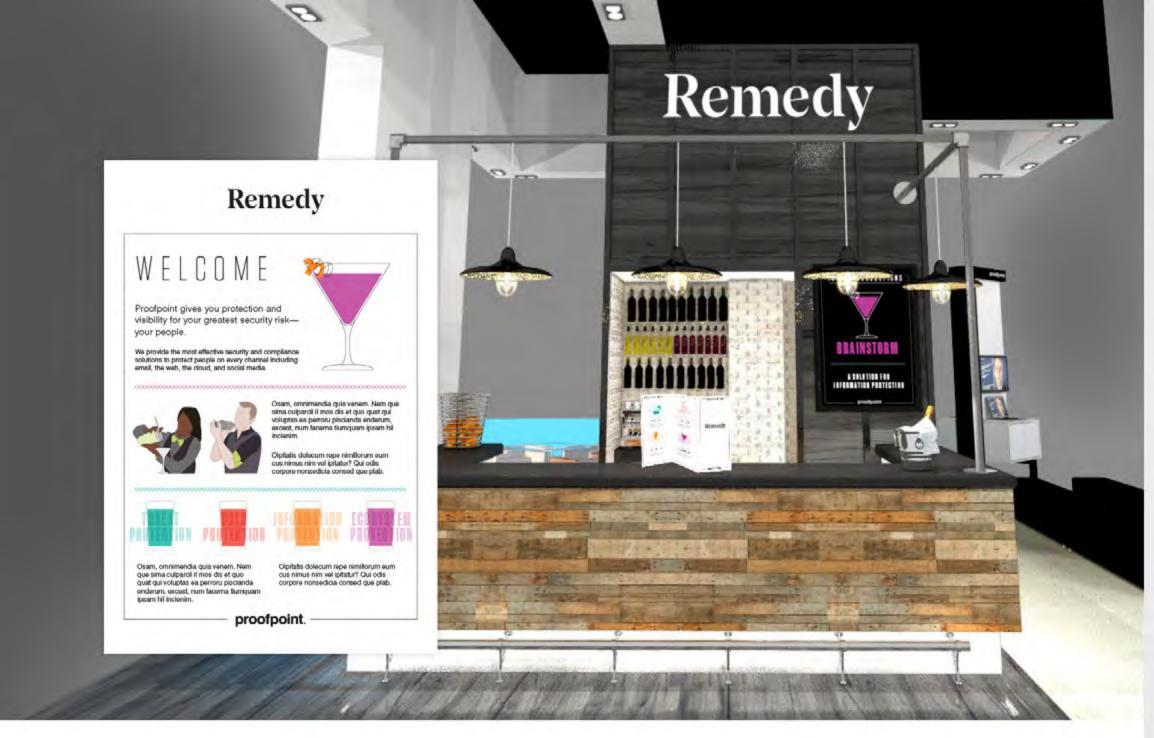
Rather than the one-size-fits-all approach of most cybersecurity providers, Proofpoint tailors cover to fit your people. We brought this individual approach to life as the Remedy Bar, a pop-up speakeasy Proofpoint could take on the road. The bar centred around mixologists who served up custom cocktails, each inspired by one of Proofpoint's solutions. And tucked away within the bar was a VIP area where customers could talk more openly about their cybersecurity concerns.

Art Direction | Concept Development

proofpoint.







Stand render





Bar menu



Introducing Revolut's bureau of change

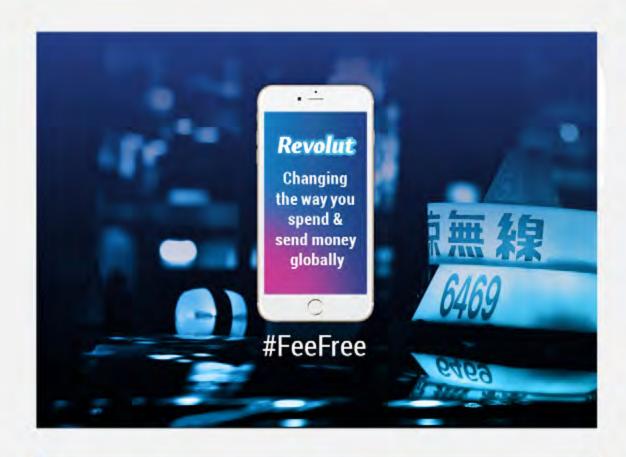
It's 2015 and travel money is ripe for disruption. Ahead of the upcoming holiday season Revolut wanted a way to raise awareness of its revolutionary card. So we pitched *the Bureau of Change*—an experiential hub that offered free charging points, Wi-Fi, refreshment and a ticker displaying real-time exchange rates.

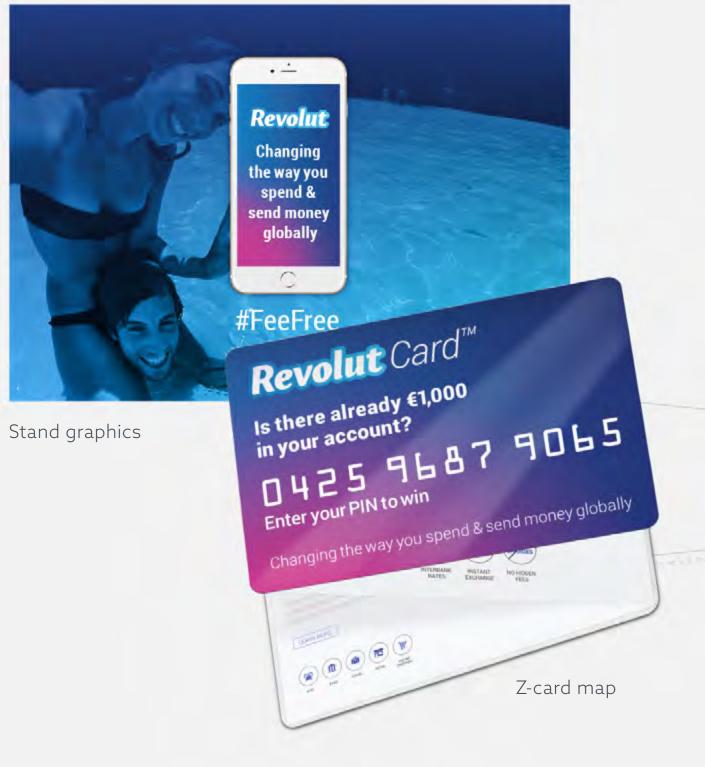
Revolut loved this thinking and it helped establish our agency's place on its creative roster.

Art Direction | Concept Development











Toasting the return of an English classic

From 1747 until the mid twentith century Samual Gulliver & Co. was the authority on spirirts, particularly Enlgish Whiskys. I was approached by a ninth generation Gulliver to create a series of images to help relaunch Gulliver's spirits, starting with their flagship single malt Gulliver's 47.

Art Direction | Retouching







Putting British back on the menu

The Agriculture and Horticulture Development Board wanted a campaign and a series of assets they could use to reposition British produce as the best option for cost sector caterers (schools, prisons, hospitals). Our answer to them was with Bitish ingredients you can *Make every meal great*.

Art Direction | Concept Development | Copywriting



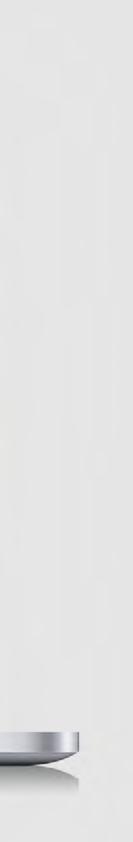






Microsite





Bringing customers up to speed on slow cooking

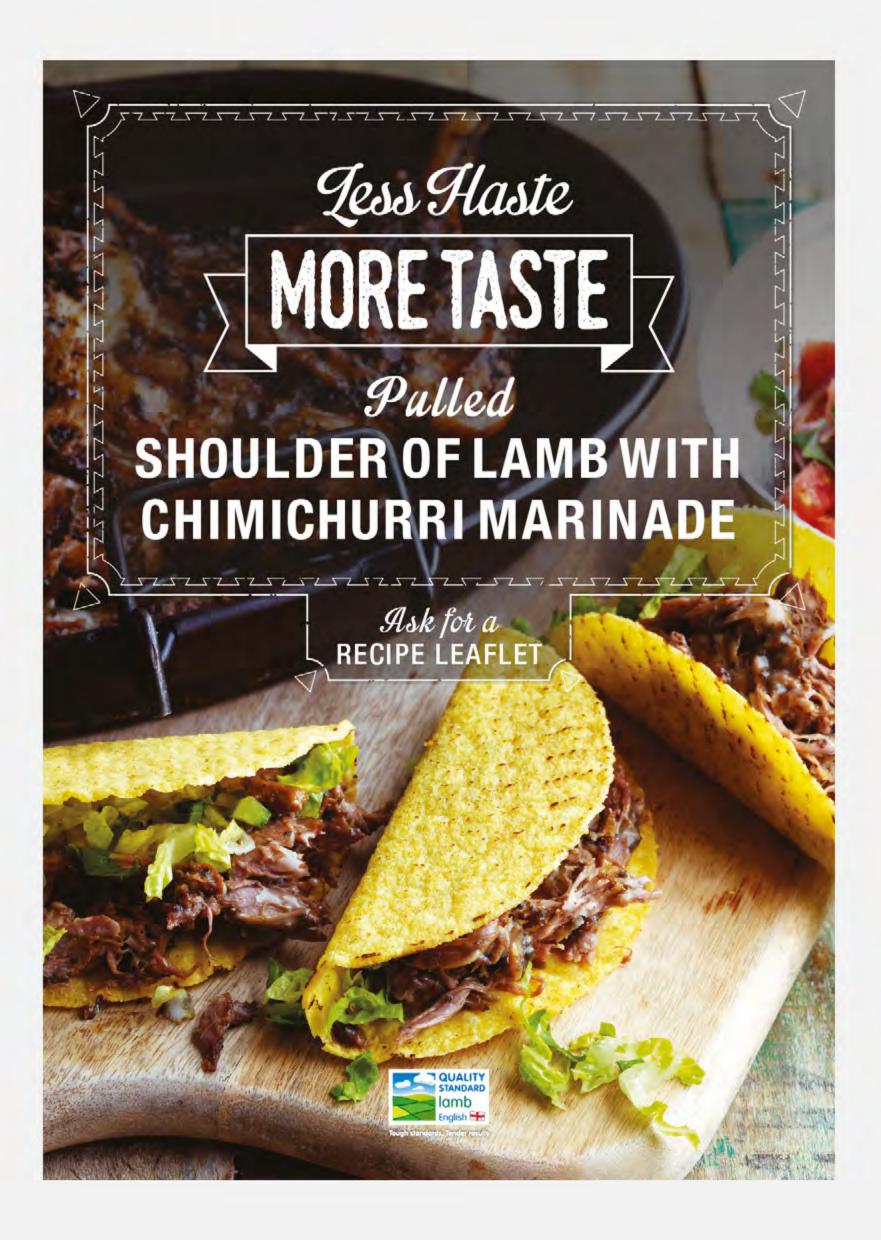
The Agriculture and Horticulture Development Board came to us with a problem, people weren't buying stewing meat. And to make matters worse, focus groups showed that people who were buying it weren't enjoying it because they didn't know how it was supposed to be cooked. So we came up with a campaign that turned stewing meat's main downside, its cooking time, into its USP.

Art Direction | Concept Development | Copywriting











Social post



Window cling for butcher's counter

preparation time: 20 minutes (plus m

O mannannan

bin

Jess Hask

Ingredients: 6759/11/21b lean lamb neck fillet cut

45ml/3tbsp medium curry paste 15ml/itbsp rapeseed/sunflower oil 2 onions, peeled and sliced 1 garlic clove, peeled and finely

Preparation time: 20 minutes (plus Serves: 6

Dan Martin Contraction of the Co

Jess Has

Madra

BEEFC

Ingredients:

- 675g/1½lb chuck steak, cut into 2.5cm/1 inch cubes
- 30mII/2tbsp rapeseed/sunflower c 2 medium onions, peeled and slice 2 garlic cloves, peeled and
- crushed or 5ml/itsp garlic pu 1 x 2.5cm/1 inch piece root gin peeled and finely chopped c 5ml/itsp ginger purée 45ml/3tbsp Madras curry pa:
- or similar 600ml/1 pint good, hot bee Salt and freshly milled black 45ml/3tbsp natural yogurt to garnish
- Small handful freshly cho coriander leaves, to ga
- 3 cardamon pods, slightly crushe 1 x 200g can chopped tomatoes 200ml/7fl oz good, hot lamb or
- Large handful of freshly chor coriander

Serves: 6-8 Preparation time: 20 minutes

Ingredients:

- 1.3kg/3lb lean whole shoulder of lamb For the Chimichurri Marinade:
- 125ml/4fl oz red wine vinegar Salt and freshly milled black pepper 4 large garlic cloves, peeled
- and finely chopped 1 large shallot, peeled
- and finely chopped 1 green chilli, deseeded
- and finely chopped 1 x 25-30g pack freshly
- chopped coriander leaves 1 x 25-30g pack freshly chopped flat-leaf parsley 1/2 x 25-30g pack freshly
- chopped oregano leaves 150ml/¼ pint rapeseed or o 150ml/1/4 pint water 150ml/1/4 pint rosé wine

Serves: 4 Preparation time: 25 minutes

Haste

SHOULDER OF LAI

CHIMICHURRI

Alteration

Denanderson

Ingredients:

mound

4 x 150g beef shank portions 30ml/2tbsp plain flour Salt and freshly milled black pepper 15ml/Itbsp ground cumin 30ml/2tbsp Moroccan spices, eg Ras El Hanout (available in the spice aisle at larger supermarkets) 45mi/3tbsp rapeseed or olive oil 2 medium onions, peeled and finely sliced 2 large garlic cloves, peeled and finely chopped or crushed 600ml/1 pint good, hot beef stock 1 x 400g can chick peas, drained To Garnish: 30ml/ztbsp freshly chopped mint

Slow Cooker Version

- This recipe works well in a slow cooker too but use only 300ml/Vapint beef stock. Follow method noints 1-4. Then transfer to the slow conker with the stock. Cook on HiGH for 4-6 /his recipe works well in a slow cooker too but use only 300ml/Vapint beef stock. Follow method points 1-4. Then transfer to the slow cooker with the stock. Cook on HiGH for k-10 hours or according to vour manufacturer's instructions. Add the nethod points 1-4. Then transfer to the slow cooker with the stock, Cook on HiUH Tore hours or LOW for 8-10 hours, or according to your manufacturer's instructions. Add the chick beas during the last 30 minutes of the cooking time. Remove the elasticated meat
- hours or LOW for 8-10 hours, or according to your manufacturer's instructions. Add the chick peas during the last 30 minutes of the cooking time. Remove the elasticated mean hande heinre carving. Carnish the staw with the mint and carve with staamed couscous. Chick peas during the last 30 minutes of the cooking time. Remove the elasticated meat bands before serving. Garnish the stew with the mint and serve with steamed couscous, rice or mash. Tips: Any remaining stew tastes even better the following day. Remove from the fridge and heat until pining hot throughout before serving.
- and heat until piping hot throughout before serving.

- Method;
- Cooking time: 21/2-3 hours

Jess Flaste

- Place the flour in a large, clean, plastic food bag, season and add the rumin and Morocean shires. Cently toss the heaf in the Place the riour in a large, clean, plastic rood bag, season and ac the cumin and Moroccan spices. Gently toss the beef in the ceasoned finite to reat 2 Preheat the oven to Gas mark 3, 170°C, 325°F. Preneat the oven to Gas mark 3, 1/0°C, 343°C.
 Heat 30ml/2tbsp oil in a large non-stick frying pan and brown the heaf all over Transfer to a 171/2 nink flame/heatmonf raceomia die/

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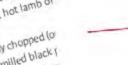
- neat 30mi/2005p on in a large non-stick inving pan and brown the beef all over. Transfer to a 1.7L/3 pint flame/heatproof casserole dish.
- 4 In the same frying pan heat the remaining oil and cook the onions and garlic for 2-3 minutes then transfer to the casserole dish.
- 5 Add the stock, transfer to the oven and cook for 2½ -3 hours or until 6 15 minutes before the end of the cooking time, add the chick peas and return to the oven for the remaining cooking time. na return to the oven for the remaining cooking time. Remove the elasticated meat bands, garnish the stew with the mint and serve with steamed conscouse rice or mash
- and serve with steamed couscous, rice or mash. Tips: Alternatively, cook the stew on the hob over a low heat for

Recipe cards

chopped or crushed 1x25cm/tinch piece fresh root gine peeled and finely chopped or grat

vegetable stock

1 green chilli, finely chopped lo Salt and freshly milled black r





Giving drivers miles more smiles

Hyundai UK wanted a new agency to run its aftermarket communications. We created a revamped offering and a series of messages to help raise the profile of Hyundai's after-sales program. While this sadly didn't win the pitch for our agency, it was shortlisted in the final two.

Art Direction | Concept Development







Rooftop box accessory

Giving you more space to boldly go

Explore new frontiers with the latest space saving solution from Hyundai. Unbeatable on value as well as long journeys and with more than enough capacity to take all your home comforts.

Visit hyundai.co.uk/accessories to find out how you can give your car the personal touch



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Brake and tyre test Close shaves are meant for the bathroom not the car

Sharp corners and slippery roads push your tyres and brakes to the limit, so drop in to your local Hyundai dealership for your FREE TYRE SAFETY CHECK to ensure they're in perfect condition for a smoother winter driving experience.

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Showroom ads





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Boot storage accessory

Car storage at a price you won't have to shop around for

You can trust Hyundai to have bags of affordable space saving solutions that are stylishly designed to make your life easier.

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D I NEW THINKING.

HYUNDRI NEW POSSIBILITIES.





Direct mail



With a clean bill of health for you and your car

During your MOT, our team of Hyundai specialists will not only thoroughly check your car to ensure it's fit for the road, but we'll also leave you feeling great too by giving you a complimentary 1 month membership for your nearest branch of David Lloyd Leisure.

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Your local dealerships: A. Dealership name Address forem ipsum dolor Sample fown POST C0D3



EDM



Demystifying on-demand MFG

Lectra are known for making amazing cutting tables, but Lectra don't just cut. Lectra also have a suite of apps that, combined with its cutting tables, can transform your cutting room from a production process to a driver of profit. By freeing you from traditional processes and constraints, Lectra free your creativity.

To highlight this, we represented Lectra as a giant sofa, a blank canvas onto which you can project your ideas. Our message? With the right technology in place, the only thing that will hold you back is your own imagination.

Art Direction | Concept Development

LECTRA



Jame your on demand



Creating on-demand furniture is tough. Customization and short runs can take a bite out of your profits.

But with Lectra you can stand your ground. Our solutions help you create custom pieces at pace and at scale. It's an uncompromising approach to on demand. So, both you and your customers get exactly what you want.

On demand. On your terms.

Furniture On Demand by LECTRA.

Simplify your on demand



Customized, on-demand furniture doesn't have to be complicated. With Lectra, you can handle short runs, complex designs and greater expectations with ease. And all from one provider. It adds up to a more profitable way to meet customers' expectations. Let us show you how.

On demand. On your terms.

Furniture On Demand by LECTRA.

Helping Teams achieve with Microsoft

It might be hard to believe now, but in 2019 Microsoft had a problem—everyone had Teams, but nobody was using it. So Microsoft asked us for our ideas and we pitched a Microsoft idea right back. Let's gamify Teams with a plug-in that gives users achievements just for using it.

The clients loved this idea, and spent the presentation coming up with their own ideas for badges. However, before we had the chance to get to stage two, a novel corona virus from Wuhan in China got everyone using Teams much more quickly than we ever could have.

Art Direction | Concept Development

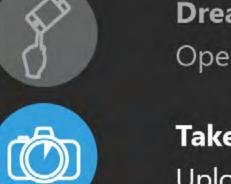






Northwind Traders > Marketing * --

Achievements



88.

XX

6.

Dream Teams Open Teams between the hours of 10 PM and 5 AM.

Take one for the Team Upload a photo and set it as the icon for one of your Teams.

Back in Teams Log in to Teams after a month of not using it.

Teams if you wanna go faster Connect five external apps to your Teams dashboard.

Meet the Team Accept a meeting invitation through Teams.

Greenwich Teams Time Use Teams to video call someone in a different time zone.

You really know your Shift Use Shifts to keep track of when you're working.

Smells like Teams spirit Create or join a team with everybody in your department.



Unlocked 02/21/2020

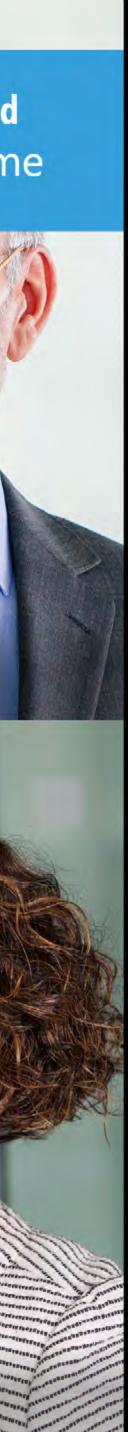
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Unlocked 01/24/2020

Unlocked 01/29/2020

Unlocked 02/05/2020

Achievement unlocked **Greenwich Teams time** Kim Michael Troy anay



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